Mayo Clinic is the **first and largest integrated, not-for-profit medical group practice in the world.** Doctors from every medical specialty work together to care for patients, joined by common systems and a philosophy that the needs of the patient come first. 3,700 physicians and scientists and 49,100 allied health staff work at Mayo, which has campuses in Rochester, Minn.; Jacksonville, Fla.; and Phoenix/Scottsdale, Ariz. Mayo Clinic also serves over 70 communities in the upper Midwest through Mayo Clinic Health System. Collectively, these locations care for more than 1 million people each year. Mayo Clinic is governed by a 33-member Board of Trustees composed of public members and Mayo physicians and administrators.

### 2010 Financial Information

<table>
<thead>
<tr>
<th></th>
<th>Amount (in millions)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Revenue</td>
<td>7,942</td>
</tr>
<tr>
<td>Income from current activities</td>
<td>515</td>
</tr>
<tr>
<td>Total Assets</td>
<td>9,579</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Education + Research Funding Sources (in millions)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Government, foundations and industry</td>
</tr>
<tr>
<td>Mayo Clinic funds and benefactor gifts</td>
</tr>
<tr>
<td>Total education and research funding</td>
</tr>
</tbody>
</table>
Mayo Clinic’s mission is to inspire hope and contribute to health and well-being by providing the best care to every patient through integrated clinical practice, education and research.
Mayo Clinic serves as a pioneer and innovator in medicine. Patients from throughout the world and from all walks of life look to Mayo Clinic as a source of hope and healing.

Mayo Clinic Patients
1,050,000*

Hospital admissions • 123,000
Hospital days of patient care • 571,000

2010 Mayo Clinic Personnel
Staff physicians and scientists • 3,700
Residents, fellows and students • 3,300
Administrative and allied health staff (clinic and hospitals) • 49,100
Total • 56,100

Research Activity
New protocols reviewed by the Institutional Review Board • 2,384
Active human research studies • 8,030
Research publications and review articles in peer-reviewed journal articles • 5,072

Research Personnel
Physicians and medical scientists • 388
Students • 538
Allied health personnel • 2,307
Total • 3,233

*Individual patients are counted once annually.
Mayo’s unique style of care brings teams of experts together to provide high-quality, affordable and compassionate care to each patient.

Research and education activities at Mayo Clinic are essential to advancing patient care. Mayo Clinic’s multidisciplinary research teams translate new discoveries rapidly to improve the prevention and treatment of disease and injury. Mayo educational programs span the continuum of health care professions, and ensure that the legacy of Mayo’s unique style of patient care continues.

<table>
<thead>
<tr>
<th>College of Medicine, Mayo Clinic</th>
<th>Mayo School of Health Sciences</th>
</tr>
</thead>
<tbody>
<tr>
<td>133 programs representing more than 60 health science careers</td>
<td>Enrollment • 1,563</td>
</tr>
<tr>
<td>Graduates • 979</td>
<td></td>
</tr>
</tbody>
</table>

| Mayo School of Graduate Medical Education | 243 medical residency / fellowship programs representing virtually all medical specialties | Enrollment • 1,483 |
| Graduates • 629 |

| Mayo School of Continuous Professional Development | 276 continuing education activities to medical professionals from throughout the world |
| Physician participants • 68,964 |
| Nonphysician participants • 42,661 |

| Mayo Medical School | Doctor of medicine degrees and joint M.D.-professional degrees, visiting medical student clerkship programs and summer minority medical student programs |
| Enrollment • 186 |
| Graduates • 32 |

| Mayo Graduate School | Doctoral and master’s programs focusing on seven biomedical subspecialties, and visiting predoctoral and summer undergraduate research students |
| Enrollment • 265 |
| Ph.D. graduates • 30 |
| M.S. graduates • 28 |
Mayo Clinic cares for more than 1 million people each

Rochester, Minnesota

Mayo Clinic, a model for medical practice throughout the world, took root and grew in the farm fields near Rochester. It combines a heritage of medical expertise with careful attention to individual patient needs, resulting in a thorough and personal approach to health care.

Mayo Clinic, Rochester Methodist Hospital and Saint Mary’s Hospital together form an integrated medical center dedicated to providing comprehensive diagnosis and treatment in virtually every medical and surgical specialty.

Patient care at Mayo Clinic is supported by advanced programs in medical education and research. This interaction promotes higher standards of medical care, learning and discovery within the institution and helps patients live healthier lives.

Jacksonville, Florida

Mayo Clinic opened its Jacksonville campus in 1986 and uses a team approach to provide medical diagnosis, treatment and surgery.

As a tertiary care center, Mayo Clinic in Jacksonville offers patients access to medical, surgical and research staff who concentrate on developing thorough knowledge of specific diseases and treatments. Mayo physicians represent more than 40 medical and surgical specialties.

In 2008, Mayo Clinic opened a new hospital at the San Pablo Road campus. The 214-bed, 650,000-square-foot hospital combines the best modern technology with quality patient care and individualized attention. It offers an environment that merges the art of healing with the science of medicine.

Personnel

Staff physicians and scientists.......................... 2,016
Residents, fellows and students ....................... 2,789
Allied health staff (clinic and hospital).............27,544

Total ..................................................... 32,349

› Approximately 85 percent of the patients who come to Mayo Clinic are treated as outpatients; 15 percent are hospitalized.
› In Rochester, Mayo Clinic occupies approximately 15 million square feet, about 3.5 times the size of the Mall of America.

Personnel

Staff physicians and scientists..........................378
Residents, fellows and students ....................... 305
Allied health staff (clinic and hospital).............4,088

Total ..................................................... 4,771

› Although 52 percent of Florida patients are from the Jacksonville metropolitan area, 2 percent are international, representing 87 countries in 2010.
› The hospital’s full-service Emergency Department is a community resource open to all, featuring a certified stroke center and chest pain center.
Phoenix / Scottsdale, Arizona
In Arizona, Mayo Clinic serves more than 90,000 patients each year with an integrated, team-based approach. The clinical practice is focused on adult specialty and surgical care in more than 65 medical and surgical disciplines, supported by outstanding programs in medical education and research.

Since opening in Scottsdale in 1987, Mayo Clinic has evolved into an integrated, multicampus system that includes the Mayo Clinic Building, the Samuel C. Johnson Research Building and the Mayo Clinic Collaborative Research Building on the Scottsdale campus. The Phoenix campus includes the Mayo Clinic Specialty Building, a new outpatient facility, and Mayo Clinic Hospital, where all physicians are members of the Mayo medical staff.

Mayo Clinic Health System
Mayo Clinic Health System is a family of clinics, hospitals and health care facilities serving 70 communities in Minn., Iowa and Wis. As part of Mayo Clinic, the Mayo Clinic Health System offers outstanding patient care close to home. Physicians and staff in the Health System have ready access to the knowledge, resources, and expertise of Mayo Clinic, yet can meet most patient health care needs locally.

The Health System is part of the community, focused on improving the health of the communities in which we live and work. The system teams with Mayo Clinic to deliver unparalleled health care to communities through an integrated network of clinics and hospitals. People in Minn., Iowa and Wis. can have peace of mind knowing that the Mayo Clinic Health System and Mayo Clinic partner to ensure healthier lives in the region.

Personnel
Staff physicians and scientists..............................440
Residents, fellows and students.............................207
Allied health staff (clinic and hospital).....................4,420
Total ..........................................................5,067

> In Arizona, Mayo Clinic serves more than 90,000 patients per year from all 50 states and many foreign countries.
> As of 2009, the Centers for Medicare & Medicaid Services reviewed and approved all four solid organ transplant programs for Medicare coverage.

Personnel
Staff physicians and scientists..............................892
Residents, fellows and students.............................207
Allied health staff (clinic and hospital).....................12,998
Total ..........................................................13,890

> Mayo Clinic Health System includes 17 Mayo-owned hospitals and management contracts with three additional hospitals.
> There are nearly 1,000 staffed beds in the Mayo Clinic Health System, with more than 2.6 million patient visits each year.
1864
Dr. William Worrall Mayo moves to Rochester to examine new recruits for the Union Army.

1883 + 1888
Dr. Mayo's two sons, William J. and Charles H., join him in practice after finishing medical school.

1883
A tornado strikes Rochester. Mother Alfred Moes, of the Sisters of Saint Francis, proposes to build and staff a hospital if Dr. William Worrall Mayo and his sons will provide medical care. Saint Marys Hospital opens in 1889 with 27 beds.

1892
The first partner, Augustus W. Stinchfield, M.D., is added to the Mayo family practice. More physicians are invited to join, thus beginning the concept of an integrated group practice. The team approach naturally leads to a division of labor, specialists in different fields working together.

1905
Louis Wilson, M.D., develops a rapid way to diagnose surgical specimens (quick-frozen tissue stained with methylene blue), which allows Mayo surgeons to explore, diagnose and repair, all in one operation.

1914
Mayo isolates thyroxin, the principal active component of the thyroid gland — only the second time a pure hormone has been isolated.

1915
Doctors come from all over the world to observe and learn, leading to the organization of one of the world's first formal graduate training programs for physicians, the Mayo School of Graduate Medical Education.

1919
The Mayos turn over the assets of Mayo Clinic to the nonprofit Mayo Properties Association, the forerunner of Mayo Foundation.

1920
Mayo develops a system for grading cancer on a numerical basis that is adopted worldwide and still used today.

1934
Edward Kendall, Ph.D., isolates cortisone, a hormone from the suprarenal cortex that will later be used to treat rheumatoid arthritis with dramatic results.

1944
First therapeutic application of streptomycin to treat tuberculosis. The patient is a 21-year-old woman in the last stages of pulmonary tuberculosis, and she is cured. Until then, the scientific community was convinced that nothing would ever kill tubercle bacilli in humans.
“It has long been their conception that the primary object of the Clinic should be service to humanity in its broadest sense, and not the material advancement or enrichment of the individual. They believe that only a part of the earnings of the Clinic should be used for the benefit of its members, and that a large part of the income should be used for the general welfare of the people from whom it came.”

1950
Edward Kendall, Ph.D., and Philip Hench, M.D., are awarded the Nobel Prize for the isolation and first clinical use of cortisone.

1955
Mayo is among the first medical centers to perform successful open heart surgery to repair congenital heart abnormalities after refining the Gibbon heart-lung bypass machine (known as the Mayo-Gibbon heart-lung bypass machine).

1969
The first Food and Drug Administration-approved total hip replacement in the United States is performed at Mayo Clinic, heralding the advent of joint replacement.

1973
Mayo introduces the first CT scanner in North America.

1986
Mayo Clinic in Jacksonville, Fla., opens.

1987
Mayo Clinic in Scottsdale, Ariz., opens, and St. Luke’s Hospital, Jacksonville, Fla., becomes part of Mayo Clinic.

1992
Mayo begins to form Mayo Clinic Health System, a regional network of clinics and hospitals. Decorah (Iowa) Medical Associates is the first practice acquired by Mayo.

1998
Mayo Clinic Hospital opens in Phoenix, Ariz.

2002
Mayo Clinic is the first multicenter clinic to receive “comprehensive cancer center” designation for its entire cancer program.

2005
Mayo Clinic has one of the largest Electronic Medical Record systems in the world, providing efficient, coordinated, safe and high-quality care.

2005–2009
Mayo completed its first comprehensive fundraising campaign exceeding its $1.25 billion goal by $102 million. More than 286,000 donors worldwide gave during this unprecedented undertaking to propel Mayo Clinic’s mission and vision.

2008
Mayo Clinic opens a new, 214-bed hospital on the Florida campus.

2010
The Mayo Clinic Board of Governors approved efforts to further integrate Mayo Health System and Mayo Clinic, including a name and brand change of the system to Mayo Clinic Health System.
Philanthropy is essential to sustaining Mayo Clinic’s commitment to patient care. As a not-for-profit organization, Mayo Clinic applies all proceeds beyond operating expenses to the work in patient care, education and research.

Mayo Clinic’s mission is to inspire hope and contribute to health and well-being by providing the best care to every patient through integrated clinical practice, education and research. Philanthropy is fueling novel research and the translation of new insights into methods that fight the leading causes of death and disability. By focusing on prevention and the earliest opportunities for diagnosis and treatment, Mayo is helping people enjoy active, independent lives.

More than 110,500 donors contributed $359 million to Mayo Clinic in 2010, which includes deferred gifts. Gifts provide our distinguished faculty with resources to educate and inspire the leaders of health care. By strengthening the Mayo Clinic Endowment, benefactors help ensure Mayo’s continued leadership in all aspects of serving patients and advancing education and medical science. Philanthropy has transformed the landscape of every Mayo Clinic campus with new, as well as enhanced and renovated, facilities and with state-of-the-art technology.

All this — and more — is possible through the generosity of Mayo Clinic benefactors.

For more information about the role of philanthropy at Mayo Clinic, please contact us.

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phone
507-284-8540

online
mayoclinic.org/give
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We want to hear from you.
We offer a virtual hub to connect and share your Mayo Clinic experiences: the Sharing Mayo Clinic blog. It’s easy to participate in the conversation and read posts from other patients and staff. It also links to Mayo Clinic’s pages on other social networks, such as Facebook and Twitter.

sharing.mayoclinic.org